



## RESULTS AT A GLANCE

**\$3.9M**

Increased EBITDA

**30%**

Reduced overall  
transportation cost

**95%**

Reduced lead-time  
variance

## Chemical Manufacturer Optimizes Transportation and Logistics



### The Situation

- Privately owned leading national distributor of industrial chemicals with multiple distribution centers.
- Global supply chain had not kept pace with the needs of an increasingly complex supplier base.
- Poor financial performance due to inconsistent lead-times, high inventory levels, and high transportation costs.

### Argo's Solution & Approach

- Identified and implemented best logistics routing practices, optimized transportation schedules, and balanced freight payloads yielding in a reduction in freight costs.
- Introduced optimal order quantities and implemented inventory min/max guideline were the basis to creating a standardized set of purchasing procedures.
- Developed a Playbook of Best Practices to standardize key supply chain and logistics processes creating a culture of performance accountability.



Argo is an operations improvement consulting firm that breaks through the traditional barriers of the consultant-client relationship. We are hands-on consultants who deliver real results and no excuses.